

# Consolidated Financial Results for the Third Quarter Ended December 31, 2012 under Japanese GAAP

Company Name	: THK CO., LTD.
Head Office	: Tokyo, Japan (Tel: +81-3-5434-0300)
URL	: <u>http://www.thk.com/</u>
Stock exchange listing	: Tokyo Stock Exchange-First Section
Code number	: 6481
Representative	: Akihiro Teramachi, President and CEO
Contact	: Hideyuki Kiuchi, Director and General Manager of Corporate Strategy Department
Scheduled date of filing quarterly report (Japanese version only)	February 13, 2013

# 1. Consolidated Operating Results and Financial Position as of and for the nine months ended December 31, 2012 (April 1, 2012 to December 31, 2012)

# (1) Consolidated Operating Results

Third Quarter Ended December 31 (Millions of Yen)	Net Sales		Operat Incom	0	Ordina Incoi	,	Ne Incor	
2012	¥128,402	(15.3)%	¥9,547	(40.2) %	¥9,615	(26.1) %	¥6,353	(24.8) %
2011	151,646	7.2%	15,967	(0.2) %	13,003	(10.1) %	8,445	(10.2) %
(Note) Comprehensive inc	come Thi 20	ird quarter en 12:	ded Decembe	er 31,	ŧ	45,625 million	(6.8)	%
	Th 20	ird quarter en 11:	ded Decembe	er 31,	ŧ	€6,034 million	32.5	5%
Third Quarter Ended December 31 (Yen)	Net Inco Per Share		Net Inco Per Share-					
2012		¥49.75		¥ —				

# (2) Consolidated Financial Position

2011

	Total Assets (Millions of Yen)	Net Assets (Millions of Yen)	Net Worth Ratio (%)	Net Assets Per Share (Yen)
December 31, 2012	¥279,354	¥175,888	62.4 %	1,376.94
March 31, 2012	288,333	175,516	60.3 %	1,352.00
(Note) Net worth		ember 31, 2012: h 31, 2012:		¥174,317 million 173,864 million

(Note) Net worth ratio is defined as net worth divided by total assets. Net worth consists of shareholders' equity and adjustment/valuation items in net assets.

65.68

# 2. Dividends

	Dividend Per Share (Yen)							
	First Quarter End as of June 30	Second Quarter End as of September 30	Third Quarter End as of December 31	Year end	Total			
2012 (Actual)	_	9.00	—	11.00	20.00			
2013 (Actual)	—	9.00	—	n/a	n/a			
2013 (Projected)	n/a	n/a	n/a	9.00	18.00			

(Note) Change in dividend projection: None

### 3. Forecasts for the year ending March 31, 2013 (April 1, 2012 to March 31, 2013)

	Net Sales (Millions of Yen)	Operating Income (Millions of Yen)	Ordinary Income (Millions of Yen)	Net Income (Millions of Yen)	Net Income per Share (Yen)
Year ending March 31, 2013					
(amount)	¥166,000	¥10,000	¥12,000	¥7,700	¥60.82
(percentage)	(15.7)%	(49.4)%	(37.1)%	(39.1)%	n/a

(Note 1) The forecasts announced on November 13, 2012 have been amended to as in the above table.

(Note 2) The above forecasts are based upon the information currently available at the time of the announcement of this report. Actual performance may differ from the estimates due to various unforeseen factors.

# 4. Other Financial Information

- (1) Significant change in scope of consolidation: None
- (2) Simplified or particular accounting treatment for quarterly financial statements:

### (Income taxes)

Certain consolidated subsidiaries determine their income tax expenses by multiplying net income for the quarter period by the estimated effective tax rate applicable to the fiscal year.

- (3) Changes in accounting policy/treatment/presentation manner for quarterly financial statements: None
- (4) Changes in accounting policy/treatment/presentation manner due to:

a.	Changes in accounting standard	Please refer to "5. Accounting Changes"
b.	Other changes	Please refer to "5. Accounting Changes"

# (5) Number of shares

			(shares)
a.	Common stock issued, including treasury stock, as of:	December 31, 2012 March 31, 2012	133,856,903 133,856,903
b.	Treasury stock as of:	December 31, 2012 March 31, 2012	7,259,842 5,258,742
c.	Average number of common stock for the nine months ended:	December 31, 2012 December 31, 2011	127,726,964 128,599,097

# 5. Accounting Changes

**Depreciation methods of property, plant and equipment**—Effective April 1, 2012, THK and certain domestic subsidiaries changed the depreciation methods of property, plant and equipment acquired on or after April 1, 2012 to the methods required under the revised Japanese tax laws. The effect of changing the depreciation methods was to increase operating income, ordinary income, and income before income taxes and minority interests by ¥36 million, respectively. The effects to each segment are discussed in "Segment Information."

# Management's Discussion and Analysis

## 1. Operating results (April 1, 2012 to December 31, 2012)

During this third quarter period, while the financial problem in Europe still continued, there was a slowdown in economy of developing countries that eventually spread to the world economy. In the overseas economy, while the economy in the United States of America was recovering by dint of strong consumer spending, the European economy was still in the recession phase. Because Europe was the utmost export destination from China, it slowed down the economic growth there and in other development countries as well. In Japan, although the economy in the first half of the period showed a modest trend toward recovery mainly due to domestic demand for restoration and eco-friendly cars, the slowdown of the world economy after summer brought a slump into exports resulting in an economic setback.

The THK Group has identified "Full-Scale Globalization" and the "Development of New Business Areas" as cornerstones of its growth strategy and efforts to expand its business domain. The THK Group took steps to expand its sales network and enhance its productivity in China where medium-term economic growth has been anticipated. In addition, the THK Group has made proactive investments in other developing countries for its future growth such as in constructing facilities in Mexico and establishing local sales branches in India. Also, the THK Group is focusing on seeking new business opportunities by implementing aggressive sales strategies to capture the demand of seismic isolation and control appliances that is anticipated to increase because of the recent earthquakes. In the first half of this third quarter period, while the electronics market that was showing signs of recovery driven by the demand for smart phones and tablet computers, the THK Group operated proactively to expand its sales. Because such demand decreased in the latter half of the period, however, net sales for the third quarter amounted to ¥128,402 million, down ¥23,244 million, or 15.3%, compared to the figure one year earlier.

On the cost front, the THK Group implemented various activities to improve its productivity. Those activities include an across-the-division project to reinforce the operating foundations, namely, P25 Project. As a result, although such activities successfully reduced the decline in profit, the cost of sales to sales ratio worsened by 1.2% from a year earlier to 73.6%.

Selling, general and administrative expenses (SG&A) decreased due mainly to various cost containment and improvement of operating efficiency as well as to the decline in sales. As a result, SG&A expenses decreased by ¥1,565 million, or 6.0%, to ¥24,357 million; however, ratio to net sales worsened by 1.9% from a year earlier to 19.0%.

As a result, operating income decreased from a year earlier by  $\pm 6,420$  million, or 40.2%, to  $\pm 9,547$  million. The operating income to net sales ratio dropped by 3.1% to 7.4%

Net non-operating income/expense was income of ¥68 million due mainly to ¥137 million of equity earnings of affiliates and foreign exchange loss that declined to ¥371 million. As a result, ordinary income decreased from a year earlier by ¥3,388 million, or 26.1%, to ¥9,615 million. Net income for the period also decreased from a year earlier by ¥2,091 million, or 24.8%, to ¥6,353 million.

#### 2. Segment Information

#### (Japan)

In Japan, although the economy showed a modest trend toward recovery mainly due to domestic demand for restoration and eco-friendly cars, the slowdown of the world economy after summer brought a slump into exports resulting in an economic setback. In the first half of this third quarter period, while the electronics market that was showing signs of recovery driven by the demand for smart phones and tablet computers, the THK Group operated proactively to promote sales and cultivate new business opportunities. Because such demand decreased after summer, however, net sales for the third quarter amounted to ¥81,554 million, down ¥14,395 million, or 15.0%, compared to the figure one year earlier. There were positive effects on reducing the decline in profit from various operating activities such as our across-the-division project, namely, P25 Project; however, operating income in Japan amounted to ¥7,900 million, down ¥5,338 million, or 40.3%, due to the significant decline in sales.

#### (The Americas)

In the Americas, while consumer spending was strong, the upswing trends in automobile production increased capital investment. In such a situation, the THK Group took steps to expand transactions with existing customers and to cultivate new business fields. Based on these endeavors, sales were robust to the machine tool industry, the general machine industry and the transportation equipment industry in particular, amounting to ¥16,537 million, up ¥26 million, or 0.2%, from the figure one year earlier. Operating income amounted to ¥736 million, down ¥218 million, or 22.8%, from the figure one year earlier. This was mainly attributable to the appreciation of the yen against U.S. dollar.

#### (Europe)

In Europe, while the recession phase triggered by the financial crisis still continued, exports to Asia by machine manufacturers that had driven strong demand also weakened because of the economic slowdown in Asia. Although the THK Group worked diligently to expand transactions with existing

customers and to cultivate new business fields, sales in Europe amounted to ¥11,860 million, down ¥3,608 million, or 23.3%, from the figure one year earlier because of decline in sales to existing customers. However, operating loss in Europe decreased by ¥173 million to ¥137 million due to the endeavors for cost containment and productivity improvement despite the strong yen against euro and the decline in sales.

#### (China)

Because Europe was the utmost export destination from China, the slump in European economy also slowed down the economic growth in China. While there were signs of recovery in the demand situation in small-type products for smart phones and tablet computers, the THK Group implemented aggressive business activities with its strengthened sales channels. However, sales amounted to ¥10,386 million, down ¥3,226 million, or 23.7%, from the figure one year earlier, because of the decline in the demand situation of small-type products after summer. Operating income amounted to ¥342 million, down ¥2,248 million, or 86.8%, from the figure one year earlier due to the decline in sales and proactive investments for the future growth.

### (Other)

In other countries and regions including Taiwan, India and ASEAN countries, while there were signs of recovery in the demand situation especially in the electronics industry and for small-type products in the beginning of the period, the THK Group continues to expand transactions with existing customers and to cultivate new customers. However, sales amounted to ¥8,064 million, down ¥2,039 million, or 20.2%, from the figure one year earlier. Operating income amounted to ¥207 million, down ¥206 million, or 50.0%, from the figure one year earlier due to the decline in sales and appreciation of the yen.

### 3. Financial position (As of December 31, 2012)

Total assets stood at ¥279,354 million, ¥8,978 million less than the previous fiscal year-end, due mainly to decrease in cash and cash equivalents by ¥2,962 million and in accounts and notes receivable by ¥5,749 million.

Total liabilities stood at ¥103,466 million, ¥9,350 million less than the previous fiscal year-end, due mainly to decrease in (1) accounts and notes payable by ¥4,848 million, (2) income taxes payable by ¥2,031 million, and (3) accrued bonuses by ¥1,396 million.

Net assets stood at ¥175,888 million, ¥371 million more than the previous fiscal year-end, due mainly to a combined effect of (1) increase in retained earnings by ¥3,799 million, (2) increase in treasury stocks by

¥2,565 million, and (3) decrease in foreign currency translation adjustments by ¥555 million.

## 4. Forecast for the fiscal year ending March 31, 2013

For details of the financial forecasts for the year ending March 31, 2013, please refer to "Notice Regarding the Amendments in Financial Forecasts" announced on February 12, 2013.

# **Consolidated Financial Statements**

#### (Millions of Yen) Year End Third Quarter End -Previous Year -Current Year As of March 31, 2012 As of December 31, 2012 Assets Current Assets: Cash and cash equivalents ¥110,788 ¥107,826 Accounts and notes receivable 47,285 53,034 Merchandise and finished goods 10,411 9,816 Work in process 4,858 4.098 Raw materials and supplies 10,965 10,646 Other current assets 8,739 5,738 Less: Allowance for bad debts (145)(126) Total current assets 198,652 185,286 Fixed Assets: Property, plant and equipment -net: Buildings and structures 23,395 23,876 Machinery and equipment 34,052 35,375 Other 22,164 23,806 Total property, plant and equipment -net 79,612 83,058 Intangibles Goodwill 1,413 1,190 Other 1,193 1,447 Total intangibles 2,606 2,637 Investments and Other 4,754 Long-term investments in securities 4,841 Other 2,699 3,690 Less: Allowance for bad debts (77)(71) Total investments and other 7,462 8,372 Total fixed assets 89,680 94,068 Total assets 279,354 288,333

# **Consolidated Balance Sheets**

		(Millions of Yen)
	Year End -Previous Year As of March 31, 2012	Third Quarter End -Current Year As of December 31, 2012
Liabilities		
Current Liabilities:		
Accounts and notes payable	¥27,661	¥22,812
Short-term bank loans	117	97
Income taxes payable	2,151	119
Accrued bonuses	3,122	1,726
Other	11,488	10,527
Total current liabilities	44,542	35,283
Long-term Liabilities:		
Bonds	40,000	40,000
Long-term bank loans	20,000	20,000
Reserve for employees' retirement benefits	2,982	2,971
Reserve for retirement benefits for directors		
and corporate auditors	114	105
Reserve for product warranty	109	131
Other	5,068	4,974
Total long-term liabilities	68,274	68,183
Total liabilities	112,816	103,466
Net Assets		,
Shareholders' equity :		
Common stock	34,606	34,606
Additional paid-in capital	44,584	44,584
Retained earnings	121,161	124,961
Treasury stock	(11,362)	(13,927)
Total shareholders' equity	188,990	190,225
Accumulated other comprehensive income:		,
Net unrealized gain on available-for-sale		
securities	777	550
Foreign currency translation adjustments	(15,903)	(16,458)
Total accumulated other comprehensive	(10,000)	(10,100)
income	(15,126)	(15,908)
Minority Interests	1,652	1,571
Total net assets	175,516	175,888
Total liabilities and net assets	288,333	279,354

# Consolidated Statements of Income

		(Millions of Yen)
	Third Quarter Ended December 31, 2011 (From April 1, 2011 to December 31, 2011)	Third Quarter Ended December 31, 2012 (From April 1, 2012 to December 31, 2012
Net sales	¥151,646	¥128,402
Cost of sales	109,756	94,49
Gross profit	41,890	33,904
Selling, general and administrative expenses	25,922	24,35
Operating income	15,967	9,54
Non-operating income:	· · · · ·	
Interest income	281	27
Equity earnings of affiliates	429	13
Other	731	81
Total non-operating income	1,443	1,23
Non-operating expense:	· · · · ·	
Interest expenses	475	52
Foreign exchange loss, net	3,639	37
Other	291	26
Total non-operating expenses	4,407	1,16
Ordinary income	13,003	9,61
Extraordinary gains:		
Gain on sales of property, plant and equipment	13	1
Gain on sale of investments in securities	7	-
Subsidy income	21	1
Total extraordinary gains	42	3
Extraordinary losses:		
Loss on sales and disposal of property, plant		
and equipment	77	3
Loss on write-down of investments in securities	16	
Loss on reorganization of retirement benefit		
plans	323	-
Other	91	
Total extraordinary losses	509	3
Income before income taxes and minority interests	12,536	9,61
Income taxes-current	3,029	2,27
Income taxes-deferred	814	94
Total income taxes	3,844	3,21
Income before minority interests	8,692	6,402
Minority interests in net income	246	48
Net income	8,445	6,353
	· · ·	,

		(Millions of Yen)
	Third Quarter Ended December 31, 2011 (From April 1, 2011 to December 31, 2011)	Third Quarter Ended December 31, 2012 (From April 1, 2012 to December 31, 2012)
Income before minority interests	¥8,692	¥6,402
Other comprehensive income:		
Unrealized loss on other securities	(137)	(227)
Foreign currency translation adjustments	(2,492)	(645)
Share of other comprehensive income (loss) of		
affiliates accounted under the equity method	(28)	96
Total other comprehensive loss	(2,657)	(776)
Comprehensive income	6,034	5,625
Attributable to:		
Shareholders of THK Co., Ltd.	5,621	5,572
Minority interests	412	53

# Consolidated Statements of Comprehensive Income

# **Segment Information**

## For the nine months ended December 31, 2011 (April 1, 2011 to December 31, 2011)

						(Mi	illions of Yen)
		The				Adjust	Consoli
	Japan	Americas	Europe	China	Other	-ments	-dated
Sales to customers	¥95,950	¥16,510	¥15,468	¥13,612	¥10,104	¥—	¥151,646
Inter-segment	32,674	121	9	2,395	122	(35,323)	_
Total	128,624	16,632	15,478	16,008	10,226	(35,323)	151,646
Operating income (loss)	13,238	954	(310)	2,591	414	(920)	15,967

(Note) All adjustments are intercompany elimination.

## For the nine months ended December 31, 2012 (April 1, 2012 to December 31, 2012)

							illions of Yen)
		The				Adjust	Consoli
	Japan	Americas	Europe	China	Other	-ments	-dated
Sales to customers	¥81,554	¥16,537	¥11,860	¥10,386	¥8,064	¥—	¥128,402
Inter-segment	24,260	20	8	3,433	227	(27,949)	
Total	105,814	16,557	11,869	13,819	8,292	(27,949)	128,402
Operating income (loss)	7,900	736	(137)	342	207	497	9,547

(Note 1) All adjustments are intercompany elimination.

(Note 2) As discussed in 5. Accounting Changes, effective April 1, 2012, THK and certain domestic subsidiaries changed the depreciation methods of property, plant and equipment acquired on or after April 1, 2012 to the methods required under the revised Japanese tax laws. The effect of changing the depreciation methods was to increase operating income in Japan segment by ¥36 million.

# Additional notes:

- (1) Going concern issues: Not applicable.
- (2) Significant change in shareholders' equity: Not applicable.

# Other Information

All the figures in this report except per share information are rounded down to the nearest million.

This information is summarized and translated from the original Japanese version submitted to the Tokyo Securities Exchange in accordance with its disclosure rules and presentation manners, which are different from those applied in the annual reports of the Company due to reclassification and rearrangement made therein. This English translation is intended solely for the convenience of readers, and not intended in any way to substitute or replace the original Japanese version. If there is any discrepancy between the original Japanese version and this translation, the original Japanese version shall supersede all information in this translation. All the figures in this report are unaudited.